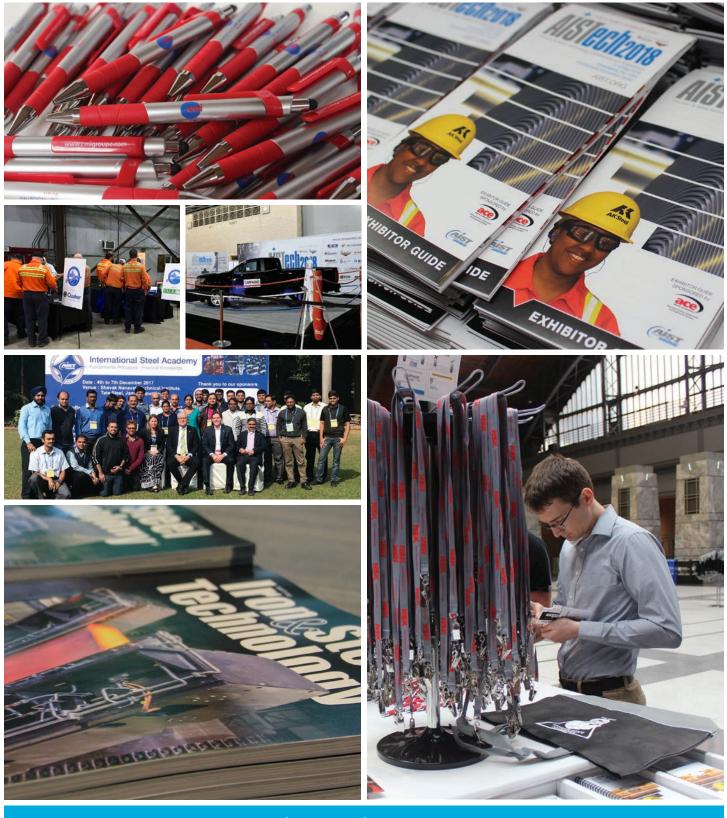
# ASSOCIATION FOR IRON & STEEL TECHNOLOGY 2019 MEDIAKIT





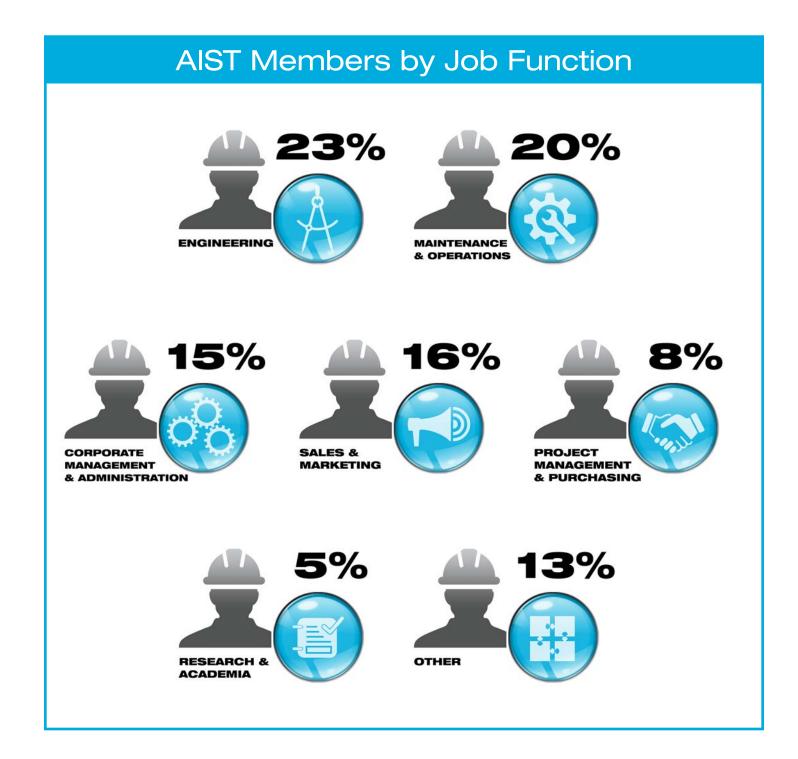
Print | Digital | Sponsorships

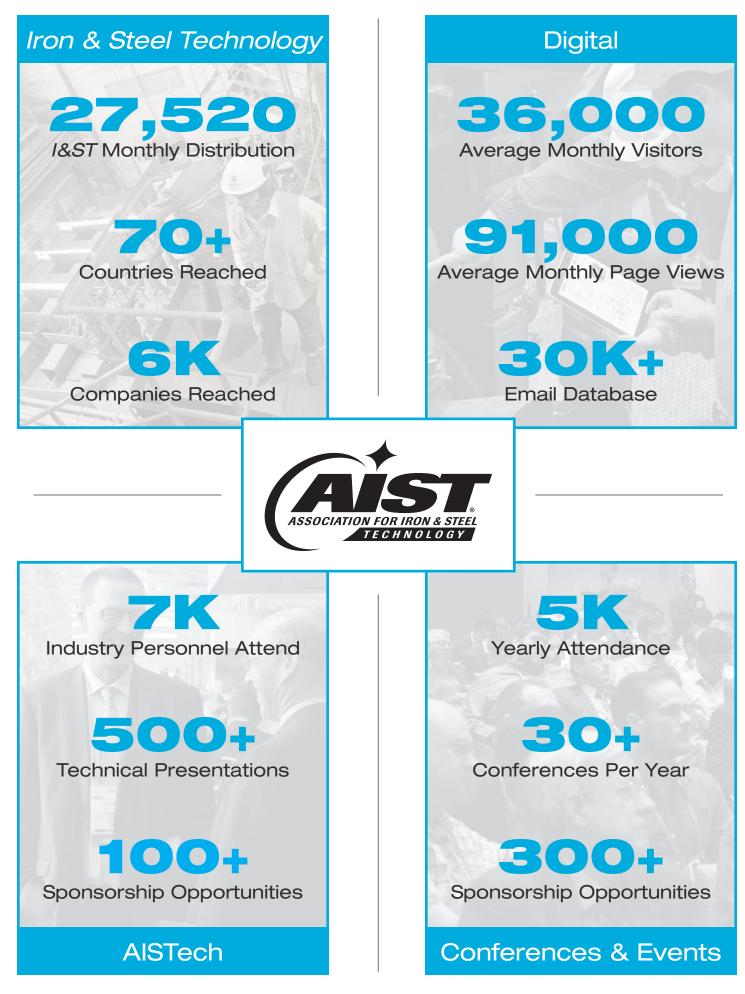
# AIST.org

#### About AIST

The Association for Iron & Steel Technology (AIST) is an international non-profit organization with more than 17,500 members. AIST is recognized as a global leader in networking, education and sustainability programs for advancing iron and steel technology.

Our mission is to advance the technical development, production, processing and application of iron and steel.







AIST's *Iron & Steel Technology* magazine and its website connect with a global audience to meet CISDI USA's marketing and advertising needs. As a member of AIST for over 20 years, I would recommend AIST for its far-reaching marketing capabilities and international network to anyone in the metals industry.

> Robert D. Smith chief executive officer, CISDI USA AISTech 2019 Global Event Sponsor





# Iron & Steel Technology Editorial Calendar

	Month and Feature Topic	AD Closing Material	Bonus Features		Month and Feature Topic	AD Closing Material	Bonus Features
-	January	19 NOV 2018	Electric Arc Furnace R©UNDUP DRI R©UNDUP		July	Due Date 21 MAY 2019	Continuous Caster R©UNDUP
	Electric Steelmaking	27 NOV 2018	Reliability Achievement Award Winners		Ladle Metallurgy & Continuous Casting	28 MAY 2019	
	February Cold Sheet Rolling,		Galvanizing Lines R@UNDUP		August	18 JUN 2019	AISTech 2019 Conference and Exposition Review Long Products R@UNDUP Pipe and Tube R@UNDUP
	Processing, Coating & Finishing	17 DEC 2018			Long Products Rolling Technologies	24 JUN 2019	
	March Coke & Ironmaking	14 JAN 2019	AISTech 2019 Preview Coke Oven Battery R©UNDUP Cokemaking Byproducts R©UNDUP Blast Furnace R©UNDUP		September Maintenance & Reliability	17 JUL 2019	MS&T19 Program
		18 JAN 2019				23 JUL 2019	
	April Oxygen Steelmaking	13 FEB 2019	AISTech 2019 Preview Basic Oxygen Furnace R@UNDUP		October	20 AUG 2019	MS&T19 Program
e Alo LUIG IC		19 FEB 2019	Developments in the North American Iron and Steel Industry		Process Metallurgy & Product Applications	26 AUG 2019	
	May Project & Plant Management, Energy & Utilities, and Environmental Technologies	18 MAR 2019	AlSTech 2019 Show Issue Project Excellence Award Winners		November Hot Flat Product	18 SEP 2019	Hot Strip Mill R@UNDUP Plate/Steckel Mill R@UNDUP
		22 MAR 2019			Rolling, Rolls, Safety & Health	24 SEP 2019	
	June Material Handling, Packaging & Transportation	12 APR 2019	Energy Achievement Award Winners		December	15 OCT 2019	
		18 APR 2019			Process Control & Automation	21 OCT 2019	

For the latest information, visit AIST.org.

SHOW SPECIAL: Get 3 ads for the price of 2

#### Print Advertising

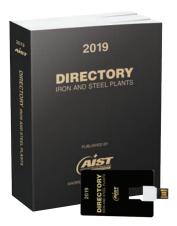
#### Directory — Iron and Steel Plants

The AIST *Directory* — *Iron and Steel Plants* is an annual publication known industry-wide for its comprehensive details on North American steel producers and global industry suppliers.

- 4-color advertising opportunities for US\$1,700
- Searchable digital media containing entire Directory
- Complimentary copy mailed to steel executives and advertisers

## Iron & Steel Technology

With 30 technical areas of interest, *Iron & Steel Technology*, AIST's monthly journal, covers steelmaking from raw materials to finished products. **On average, 17,745 print copies of** *Iron & Steel Technology* circulate each month, with more than 30 potential bonus distribution opportunities throughout the year.



# Iron&Steel Technology®

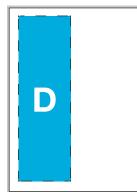
# Iron & Steel Technology Advertising Templates

Visit AIST.org/printadtemplates to download.

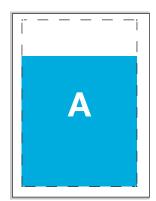
Please submit ad material to Janet McConnell at jmcconnell@aist.org.



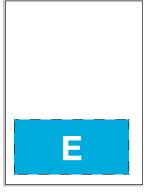
(A) Full Page 8.25" x 11.125" (213 x 283 mm)



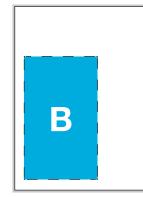
(D) 1/2 Page Vertical 3.25" x 9.875" (83 x 251 mm)



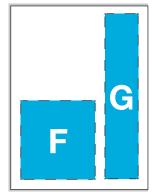
(A) Back Cover 8.25" x 8.625" (213 x 219 mm)



(E) 1/3 Page Horizontal 6.8125" x 3.27" (173 x 83 mm)



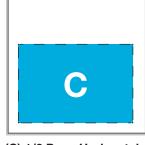
(B) 1/2 Page Island 4.4375" x 7.5" (113 x 191 mm)



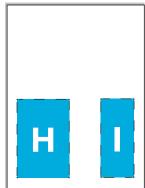
(F) 1/3 Page Square 4.4375" x 4.875" (113 x 124 mm)

(G) 1/3 Page Vertical 2.125" x 9.875" (54 x 251 mm)

#### Final trim size: 8.125 x 10.875 in. (206 x 276 mm)



(C) 1/2 Page Horizontal 6.8125" x 4.875" (173 x 124 mm)



(H) 1/4 Page 3.25" x 4.875" (83 x 124 mm)

(I) 1/6 Page 2.125" x 4.875" (54 x 124 mm)

#### Iron & Steel Technology Advertising Rates

		SAVE 10% SAVE 15% SAVE 20%					
	Ad Size	1X	3X 3X	6X	12X		
	1 page	US\$4,250.00	US\$3,825.00	US\$3,612.50	US\$3,400.00		
A	1 page, cover position	US\$4,600.00	US\$4,140.00	US\$3,910.00	US\$3,680.00		
в	1/2 page island	US\$3,500.00	US\$3,150.00	US\$2,975.00	US\$2,800.00		
С	1/2 page horizontal				US\$2,520.00		
D	1/2 page vertical	US\$3,150.00	US\$2,835.00	US\$2,677.50			
<ul><li>E 1/3 page horizontal</li><li>F 1/3 page square</li></ul>				US\$2,507.50	US\$2,360.00		
		US\$2,950.00	US\$2,655.00				
G	1/3 page vertical						
н	1/4 page	US\$2,425.00	US\$2,182.50	US\$2,061.25	US\$1,940.00		
I	1/6 page	US\$2,300.00	US\$2,070.00	US\$1,955.00	US\$1,840.00		
No	te: A premium of US\$300 over (Proportionately	the standard spa lower premiums			y show issue.		
pag	e spread	US\$7,900.00	US\$7,110.00	US\$6,715.00	US\$6,320.00		
1/2 page horizontal spread		US\$5,625.00	US\$5,062.50	US\$4,781.25	US\$4,500.00		
Advertorial, 2 pages		US\$5,600					
Advertorial, 2 half pages, horizontal or vertical		US\$3,925	N/A	N/A	N/A		
<ul><li>★ Belly Band</li><li>★ Special Inserts</li></ul>							
		Call for details and pricing					



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# Digital Opportunities

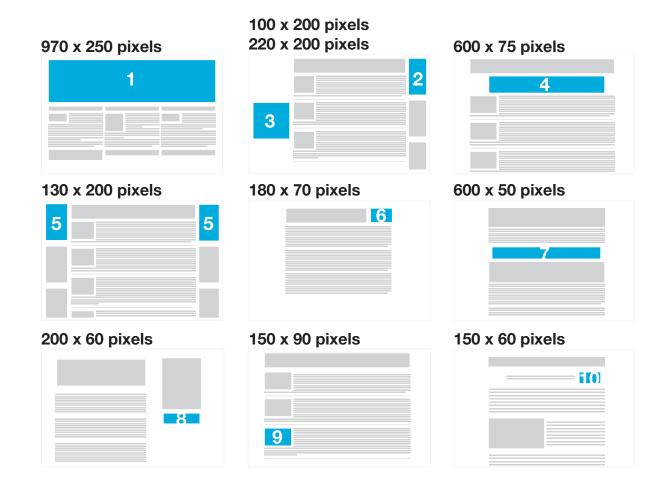
AIST offers multiple opportunities to build your brand, promote your services and sell your products through banner ads on our websites and to a growing audience through weekly, monthly and event-specific emails.

#### **Digital Advertising**

- Steel Calendar Find the latest AIST and steel industry events, including annual conferences, Technology Training Conferences, and Technology Committee and Member Chapter meetings.
- Steel News In-depth daily coverage of steel producers and suppliers, mergers and acquisitions, contracts, equipment, technology, and more.
- Iron & Steel Technology Prominent placement on the magazine webpage.
- Buyer's Guide A database enabling steel industry personnel to find essential products and services.

#### Email

- Steel News Rewind A weekly email sent to more than 20,000 steel-related contacts. This newsletter provides the steel community with select announcements from AIST's Steel News website about North American and international producers and suppliers. One hyperlinked logo is included in the header of each edition.
- AIST Update Includes a hyperlinked company banner on this monthly e-newsletter that is sent to more than 25,000 steel industry professionals. Three positions available.
- Iron & Steel Technology Digital Edition Email An exclusive hyperlinked logo is included in this monthly electronic announcement of the digital edition of Iron & Steel Technology. This HTML is sent to more than 11,000 AIST members and subscribers.
- AISTech Product Showcase This AISTech-specific email allows exhibitors to describe products and promote their booths to more than 20,000 recipients. This opportunity includes a company logo/image, URL and one descriptive paragraph of 50 words or less. Released in February, March and April.
- AISTech Daily Email This email is sent Sunday through Wednesday during AISTech to a distribution upwards of 20,000. Sponsorship includes an exclusive hyperlinked logo. Two opportunities are available: Sunday and Tuesday editions and Monday and Wednesday editions.



#### AIST.org

	Top Premium Center Location	1X	<b>SAVE 10%</b> 3X	<b>SAVE 15%</b> 6X	<b>SAVE 20%</b> 12X
	Steel Calendar Non-rotating Steel Calendar 50/50 rotating	US\$1,300.00	US\$1,170.00	US\$1,105.00	US\$1,040.00
	I&ST Homepage Non-rotating I&ST Homepage 50/50 rotating	US\$650.00	US\$585.00	US\$552.50	US\$520.00

Note: Premium Banner Ads are located at the top and center of the page.

#### **Steel News**

Position		1X	3X	6X	12X
1	Top Premium Non-rotating Top Premium 50/50 rotating	US\$1,300.00 US\$650.00	US\$1,170.00 US\$585.00	US\$1,105.00 US\$552.50	US\$1,040.00 US\$520.00
	1st Position (right)	US\$625.00	US\$562.50	US\$531.50	US\$500.00
2	2nd Position (right)	US\$600.00	US\$540.00	US\$510.00	US\$480.00
	3rd–6th Positions (right)	US\$500.00	US\$450.00	US\$425.00	US\$400.00
3	Top Left Non-rotating Top Left 50/50 rotating	US\$1,000.00 US\$500.00	US\$900.00 US\$450.00	US\$850.00 US\$425.00	US\$800.00 US\$400.00

#### Buyer's Guide

Position		1X	3X	6X	12X
4	Top Premium	US\$700.00	US\$630.00	US\$595.00	US\$560.00
F	1st Position Home Page	US\$400.00	US\$360.00	US\$340.00	US\$320.00
5	2nd–6th Positions Home Page	US\$300.00	US\$270.00	US\$255.00	US\$240.00

#### **Email Advertising**

	HTML	Cost	Distributed	
6	Steel News Rewind	US\$250.00	Weekly	
		1st Position: US\$1,800.00		
7	AIST Update	2nd Position: US\$1,500.00	Monthly	
		3rd Position: US\$1,200.00		
8	<i>I&amp;ST</i> Digital Edition	US\$1,000.00	Monthly	
9	AISTech Product Showcase	US\$1,200.00	February, March and April	
10	AISTech Daily Email	US\$5,000.00	Sunday and Tuesday/ Monday and Wednesday during AISTech	

Visit AIST.org for examples of AIST's digital advertising options.

# Join some of our frequent digital advertisers!





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POWER

Sponsoring an AIST event! Our global events allow your company to gain maximum exposure in one location.

## **AISTech**

Steel's Premier Technology Event — More than 7,000 iron and steel personnel attend each year, making this the largest annual steel exposition in the world



# International Steel Academy

This international course provides on-site training and high-level instruction to industry professionals.

# Technology Training Events

Thousands of industry workers attend these technology-specific training courses each year.

# **European** Steel Forum

Industry leaders gather together at this annual European event that highlights economic and technical issues facing the steel industry.

# **AIST Road Show**

Sponsors meet with hundreds of personnel, including key decision-makers, from a specific producer company at this one-day plant visit.



# Materials Science & Technology (MS&T)

Thousands of materials science personnel meet for this yearly technical conference and exposition.

MS&T

Check out AIST.org to see which sponsorship is right for you!



AIST provides the platform to merge producers and suppliers to provide the most technically advanced solutions to the steel industry. It is both a privilege and an honor to be associated with AIST for more than two decades.

> Jeffrey G. Blankenship president, MRSI MRSI is part of the SuperBooth, AISTech 2019 Global Event Sponsor















Association for Iron & Steel Technology 186 Thorn Hill Road Warrendale, PA 15086-7528 USA +1.724.814.3000 • Fax +1.724.814.3005 • AIST.org

# Let us help you make an impact in your marketing plan!



Cate Davidson manager — sales Phone: +1.724.814.3092 cdavidson@aist.org Linda Sheets sales representative Phone: +1.724.814.3035 Isheets@aist.org Rebecca Smith (International)

inside sales representative Phone: +1.724.814.3060 rsmith@aist.org Vicki Dean sales administrator Phone: +1.724.814.3018 vdean@aist.org



#### AIST Anti-Harassment Policy

The Association for Iron and Steel Technology (AIST) is dedicated to providing harassment-free forums for everyone, regardless of age, race, religion, disability, gender, gender identity or sexual orientation. We do not tolerate harassment in any form. Harassing behaviors include: aftensive verbal comments related to age, race, religion, disability, gender, gender identity or sexual orientation; the use or display of sexual images, activities or commentary in public spaces; deliberate intimidation; stalking or following; harassing behaviors induces and include the space of the space