



## The AIST Road Show Visits North American Stainless and Nucor Steel Gallatin



The AIST Road Show made its first stop in the Bluegrass State, racing by the Kentucky Speedway to Ghent to meet with employees from North American Stainless (NAS)

on 30 March 2016 and Nucor Steel Gallatin on 31 March 2016.

NAS was formed in April 1990, when Acerinox, one of Europe's leading stainless steel producers, announced plans to expand operations into North America in partnership with U.S.-based Armco Advanced Materials. Over several phases of development, NAS has grown from a reroller in the

early 1990s to the largest fully integrated stainless steel mill in North America.

More than 350 NAS employees joined the AIST Road Show for breakfast and lunch to hear from AIST representatives about how the organization can assist them in evolving their professional development.

*“Membership in AIST is of great importance to those in the metals industry. Not only does it allow peers to share knowledge during conferences and training sessions, but it also allows them to form relationships where ideas can be shared outside of the organized activities. The use of the Road Show forum helps to*



bring this understanding to those who have not yet become involved with the organization.”

—Bill Long, assistant to the president, North American Stainless, and 29-year AIST member

**NUCOR**  
NUCOR STEEL GALLATIN

Much like the U.S. Postal Service, the AIST Road Show didn't let rain nor wind deter it from

making its next stop. The next day, the AIST Road Show traveled five miles down the road to Nucor Steel Gallatin. More than 160 Nucor Steel Gallatin employees braved the elements and stopped to talk about their current positions and how AIST can help them advance their careers.

Nucor Steel Gallatin, formerly Gallatin Steel Co., began construction on its Compact Strip Production facility in 1993, with start-up operations beginning in 1995. In 2014, Nucor Corp. purchased Gallatin Steel from Gerdau S.A. and ArcelorMittal to increase Nucor Corp.'s total capacity to 28.8 million tons of steel per year. Nucor Steel Gallatin has also achieved ISO/TS 16949 certification — the highest international quality benchmark for manufacturers.

AIST staff representatives were able to share information on how the Association can provide all employees with networking opportunities through its 22 local Member Chapters and 30 Technology Committees, as well as improving their specific skill sets through AIST's numerous Technology Training Programs.

“It was great to have the AIST Road Show at Nucor Steel Gallatin. Even though the weather didn't cooperate, our teammates had a great time learning more about AIST and about the sponsoring businesses that were here.”

—Butch Collins, general manager, safety and security, Nucor Steel Gallatin

Three sponsoring companies were in attendance at NAS and Nucor Steel Gallatin: Spraying Systems, The Systems Group and Danieli Corp.

“Participating in the AIST Road Show has given our company additional exposure to a large group of plant personnel, from maintenance all the way up to plant managers. Having the plant personnel come through the setup area allows all who attend the event to walk past our table and stop to ask questions about our company and what we offer. This format gives us, the sponsors,



the opportunity to give information about the specific equipment and services we offer. It also benefits having valuable dialogue between us and the mill personnel. It is a great venue to be able to interact with everyone who attends and, additionally, it gives us the ability to spend more time with the people that have interest in our products and services.”

— Nick Zsamboky, technical sales/service manager,  
The Systems Group

The Road Show enables AIST to accomplish its mission of advancing the technical development, production, processing and application of iron and steel by visiting facilities, interacting with and providing support to the people who make up the industry and our Association.

AIST would like to thank its sponsors from Spraying Systems Co., The Systems Group and Danieli Corp., as well as the assistance from Bill Long, NAS; Melanie Stewart, NAS; and Butch Collins, Nucor Steel Gallatin for making the sixth and seventh AIST Road Shows successful.

If your company is interested in hosting the AIST Road Show, or would like to become a sponsor at an upcoming visit, please contact Bill Albaugh at [balbaugh@aist.org](mailto:balbaugh@aist.org) or +1.724.814.3010. We hope to see you soon! ♦

North American Stainless and Nucor Steel Gallatin Road Show Visit sponsored by



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