



The AIST Road Show Visits **Nucor Steel Tuscaloosa Inc.**



The AIST Road Show rolled in to Alabama to visit Nucor Steel Tuscaloosa Inc., just down the highway from the 2015 College Football National Champion University of Alabama's campus, near the Black Warrior River. Just like the Crimson Tide, the Tuscaloosa visit on 18 February 2016 shattered previous records, with 353 people attending the Road Show.

Created as Tuscaloosa Steel in 1985 as part of a joint venture between British Steel (now Corus), O'Neal Steel, ACIPCO and Tippins, the plant became Corus Tuscaloosa in 1991. Nucor Steel purchased the plant in July 2004. Nucor Steel Tuscaloosa was the first U.S. steel mill to employ Steckel mill technology to produce high-quality wide plant from coil.

In addition to AIST staff providing information on the benefits of AIST membership and the knowledge

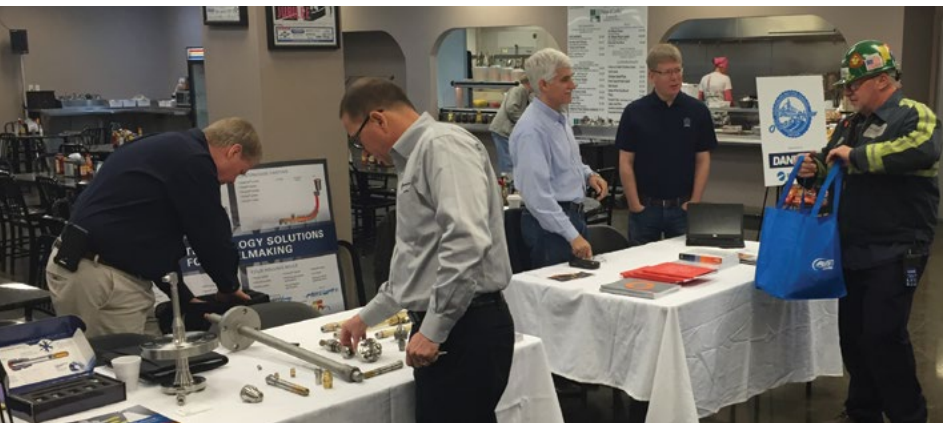
and networking opportunities available through our Technology Training courses, Member Chapters and Technology Committees, the Nucor Steel Tuscaloosa Road Show featured representatives from our largest number of sponsors to date: Spraying Systems Co., The Systems Group and Danieli Corp.

The AIST Road Show is a vital part of AIST's mission to advance the technical development, production, processing, and application of iron and steel by visiting facilities and meeting with and providing support to all levels of the steel industry.



Randy
Skagen

"Nucor Steel Tuscaloosa was extremely honored to host the AIST Road Show. It gave many of our team members the opportunity to find out more about what AIST is all about and what it has to offer. It also gave three of our important partners — Spraying Systems, The Systems Group



and Danieli — a chance to speak directly to many of our operators and maintenance team members. Knowledge and relationships are such important aspects of our business and AIST can help cultivate both. I have been a member of AIST for many years now. The knowledge that I have gained and the relationships that I have developed in our industry thanks to my involvement in the AIST help me to do a better job for Nucor.”

“It’s been truly a unique experience. I haven’t experienced anything like it before. You basically get to see everyone in the plant within a short period of time,” said Pat Gilmore, Danieli Corp. “It’s a relaxed atmosphere. You speak to people one-on-one. It’s been very enjoyable. I’ve heard nothing but positive comments from my customers.”

Nick Zsomboky, The Systems Group, said, “I think there are multiple benefits to the AIST Road Show, primarily the ability to interact with multiple levels within the steel mill. We’re able to share some of the updates that we’re able to offer to the steel industry and answer any questions that they may have about the products and services that we offer. We’ve been able to rekindle some of the friendships that we’ve had in the past with people we haven’t seen (recently).”

“Each person who came in here took extra time to look and see what we have,” said Mike Cash, Spraying Systems Co. “We were able to go deeper into conversations on applications and the value that

Spraying Systems has. It just felt like people gave us more time and were more interested in what value we could offer.”

AIST would like to thank the Nucor Steel Tuscaloosa sponsors Spraying Systems Co., The Systems Group and Danieli Corp., as well as the fantastic assistance from the Nucor Steel Tuscaloosa team, especially Stacey Smith, Becky Crim and Beth Elkins.

If your company is interested in hosting the AIST Road Show, or would like to become a sponsor at an upcoming visit, please contact Bill Albaugh, general manager — sales, at balbaugh@aist.org or +1.724.814.3010. We hope to see you soon. ♦

Nucor Steel Tuscaloosa Inc. Road Show Visit Sponsored by



Spraying Systems Co.
Experts in Spray Technology

**THE
SYSTEMS
GROUP**

DANIELI