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MOTION INDUSTRIES ACQUIRES HYDRAULIC SUPPLY COMPANY

Birmingham, Ala. – Motion Industries, Inc., a wholly owned subsidiary of Genuine Parts Company, announced that it has acquired Hydraulic Supply Company (HSC). Execution of the transaction was completed on October 1, 2018.

Jim Inglis, HSC CEO, said, “I’m grateful to see our company able to continue growing as a division of Motion Industries – a great cultural fit and shared values. I’m extremely thankful for all that the Hydraulic Supply Company team members have done for me, my family and for each other over the last 71 years. I know that under Motion Industries leadership it’s going to continue to be a fun and exciting future.”

HSC President John Serra added, “When we began to explore selling HSC, culture was always at the very top of our concerns. Spending time with Motion’s executive team quickly resolved those concerns. Coupling that with Motion’s vision to see HSC operate as a vertical business unit within Motion’s existing footprint, assured both Jim Inglis and me that we didn’t need to look any further.”

Founded in 1947, HSC is a full service distributor, offering customers a wide selection from over 8,000 hydraulic, pneumatic, and industrial products. Its team of experienced technicians provide a wide variety of services including hydraulic repair, hose assembly and kitting, tube bending and flaring, and manual valve assembly. In addition, HSC has a strong reputation in the market for being a solutions provider for customers in a wide range of industries, from agriculture to mining to transportation.

“We are pleased to welcome HSC to the Motion team,” said Kevin Storer, Executive Vice President U.S. Operations and President of Motion Mexico. “The addition of HSC further expands our reach and commitment to Motion’s customers in the fluid conveyance channel.”

Tony Cefalu, Motion Industries Senior Vice President Conveyance Solutions Group, Shops and Service Centers, said, "Hydraulic Supply Company's culture, team and geographic coverage are a wonderful fit for Motion Industries. We are excited to work with John Serra to grow and expand the footprint of the company that Jim Inglis and his father built. HSC will operate as a vertical division within Motion's Conveyance Solutions Group."

Headquartered near Miami, Florida, HSC serves customers throughout and beyond its 30 location footprint, mainly in the Southeast U.S. HSC also conducts international sales through its office in Monterrey, Mexico.

About Motion Industries

With annual sales of \$5 billion, Motion Industries is a leading industrial parts distributor of bearings, mechanical power transmission, electrical and industrial automation, hydraulic and industrial hose, hydraulic and pneumatic components, industrial products, safety products, and material handling. Through EIS, which joined with Motion Industries to form its Electrical Specialties Group in 2018, the company has broadened its offerings with process materials, production supplies, specialty wire and cable, and value-added fabricated parts for the electrical OEM, motor repair and assembly markets.

Motion Industries has over 550 locations, including 14 distribution centers throughout North America and serves more than 300,000 customers from the food and beverage, pulp and paper, iron and steel, chemical, mining and aggregate, petrochemical, automotive, wood and lumber, and pharmaceutical industries.

Motion Industries is a wholly owned subsidiary of Genuine Parts Company (NYSE: GPC). Visit our website at MotionIndustries.com. Contact us toll-free at (800) 526-9328.

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