

Çağlar Babür Mirici

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PROFESSIONAL SUMMARY

International Trade and Operations Professional with 8+ years of experience in export operations, trade finance, logistics coordination, and international documentation within the steel and banking industries. Experienced in supporting high-volume international trade operations with cumulative transaction exposure exceeding USD 2 billion across steel trading and banking environments.

Skilled in managing high-value international transactions, coordinating multimodal shipments, and handling Letters of Credit (L/C) processes in compliance with UCP 600 and ISBP standards. Proven background supporting cross-functional operations across European, Turkish, and North African markets while collaborating with suppliers, customers, logistics providers, and financial institutions. Recognized for strong problem-solving, operational coordination, stakeholder management, and adaptability in fast-paced international business environments.

Legally authorized to work full-time in Canada

Eligible for Post-Graduation Work Permit (PGWP) through August 2027

CORE COMPETENCIES

Export Operations • International Trade Documentation • Letters of Credit (L/C) • Trade Finance Operations • Shipment Coordination • Logistics Coordination • Customs & Shipping Documentation • Supply Chain Operations • Customer Relationship Management • Post-Shipment Coordination • SAP / ERP Systems • Microsoft Excel • Stakeholder Management • Cross-Functional Coordination • Problem Solving • Team Leadership

PROFESSIONAL EXPERIENCE

Flat Products Trade Operations Administrator

DITH (Duferco International Trading Holding) | Istanbul, Turkey | Jul 2024 – Apr 2026

- Coordinated end-to-end export operations for flat steel products including HRC, CRC, galvanized, and coated materials across European, Turkish, and North African markets.
- Managed international shipment processes via bulk vessels, containers, and truck transportation while ensuring compliance with contractual delivery timelines.
- Supported annual trade volumes of approximately 150,000–200,000 metric tons with transaction values typically ranging between USD 500,000 and USD 2,000,000, occasionally reaching USD 5,000,000.
- Prepared, reviewed, and validated export documentation including commercial invoices, packing lists, certificates of origin, and transport documents.

- Coordinated Letters of Credit (L/C) transactions in accordance with UCP 600 and ISBP 821 standards while communicating with banks and counterparties regarding discrepancies and amendments.
- Supported compliance activities related to international trade regulations and EU CBAM requirements.

Export Sales Operations Unit Manager

Yıldız Demir Çelik | Istanbul, Turkey | Aug 2020 – Jun 2024

- Led export sales operations processes for international steel trade transactions across multiple global markets.
- Coordinated export documentation, customs processes, banking operations, and logistics activities for container, truck, rail, and bulk vessel shipments.
- Supervised operational workflows related to Letters of Credit (L/C), CAD, open account, and advance payment transactions.
- Supported shipment scheduling, production allocation, and loading planning activities based on customer demand, order priorities, and operational capacity.
- Managed customer communication throughout the order lifecycle including post-shipment coordination, issue resolution, and operational support.
- Coordinated with customers, freight forwarders, shipping lines, insurance providers, customs brokers, and financial institutions to ensure smooth shipment execution.
- Supervised and supported operations team members while contributing to onboarding, process coordination, and workflow organization.
- Supported ERP transition and SAP/HANA integration projects to improve operational efficiency and reporting accuracy.
- Supported annual export operations exceeding USD 300M across European and Mediterranean markets.

Supervisor – Letters of Credit & External Guarantees

QNB Finansbank | Istanbul, Turkey | Jan 2020 – Jul 2020

- Reviewed and controlled export Letters of Credit and amendments in compliance with international banking standards and ICC rules.
- Managed discrepancy checks, confirmation processes, and trade finance documentation controls.
- Supported corporate customers regarding L/C structures, trade finance operations, and banking procedures.

Foreign Trade & Finance Specialist / Assistant Specialist

Ataşehir Çelik Sanayi ve Ticaret A.Ş. | Hatay, Turkey | Jan 2017 – Oct 2019

- Coordinated export operations including Letters of Credit, advance payments, and international collection processes.
- Prepared and reviewed trade documentation in accordance with UCP 600 standards and customer requirements.

- Supported logistics, customs clearance, insurance coordination, and shipment follow-up activities.

EDUCATION

Marketing Management – Graduate Certificate (In Progress)

Humber College | Toronto, ON | 2026 – 2027

Bachelor of Arts – Political Science & International Relations

Yeditepe University | Istanbul, Turkey | 2007 – 2014

MBA – International Trade and Logistics Administration (Incomplete)

Çanakkale Onsekiz Mart University | Turkey | 2016 – 2019

LANGUAGES

Turkish — Native

English — Full Professional Proficiency

CERTIFICATIONS & PROFESSIONAL TRAINING

- ICC Academy — Certified UCP 600 Specialist (CUCP) Program (In Progress)
- Certified Documentary Credit Expert (CDCE) — Planned
- Trade Finance & Documentary Credits Training (UCP 600, ISBP 821, INCOTERMS 2020)
- Bank Guarantees & Standby Letters of Credit Training
- SAP / ERP Systems Exposure